



Delivering Excellence
Through Expertise

LinkQuest Telecom (Thailand) Co., Ltd

Innovate, Accelerate, Integrate

Who we are and What we do

เราเป็นใคร และ เราทำอะไร



- One Stop Solution Provider for End to End Telecom Services
- เราเป็นผู้ให้บริการแบบครบวงจร
- Service Provider for 2G/3G/4G/4G+/VoLTE and Fixed Line Solutions
- เราเป็นผู้ให้บริการด้าน 2G/3G/4G/4G+/VoLTE and Fixed Line Solutions
- Services include System Integration, Hardware Supplies & Outsourcing
- การบริการประกอบด้วยการรวมระบบเข้าด้วยกันหรือเรียกว่า System Integration, Hardware Supplies & Outsourcing
- Operations in 22 countries in Asia, Middle East, Africa and with major Telecom Service Providers and Infra providers
- เราเป็นผู้ให้บริการมากกว่า 22 ประเทศ ในทวีปเอเชีย ทวีปตะวันออกกลางและ ทวีปแอฟริกา
- Aim to be vendor of choice by excellence in terms of Optimal Pricing, combined with Timely and Quality of Deliveries
- จุดประสงค์ของเราคือการเป็นหนึ่งในผู้ให้บริการที่คำนึงถึงราคา คุณภาพ เวลา และการบริการที่เหมาะสมที่สุด



Credentials and Growth path

- Founded in Year 1996 – HQ in Noida India
- ก่อตั้งเมื่อปีคศ. 1996 ในเมือง HQ in Noida India
- Management change in Year 2008 (Current Management)
- ได้มีการเปลี่ยนแปลงการจัดการใหม่ในปีคศ.2008
- **Currently Employs 3000+ people world wide – Topline USD 70 Million+ (nearing USD 100M)**
- ในปัจจุบันเรามีพนักงานมากกว่า 3000 คนกระจายอยู่ทั่วโลก หรือคิดเป็นเงินมากกว่า **USD 70 Million+ (nearing USD 100M)**
- Currently has one of the largest inventory of analytical tools globally
- **Dynamic Growth since Year 2008**
- และในปัจจุบันเราเป็นหนึ่งในกลุ่มด้านการให้บริการที่เกี่ยวข้องกับอุปกรณ์และเทคโนโลยีที่ทันสมัย

TIMELINE A glance at LinkQuest over the years

2008-2009

Current management took over in 2008

<50 employees at the time

Topline of <US\$ 1 million

Minor vendor in a developing market

2009-2014

Establishing ourselves as a valued vendor with our customers

Experiencing a year-on-year growth of >100%

Diversifying to provide more, and better solutions

2014-Present

Currently employ 3000+ people, globally

Top line of US\$ 70+ million

Leaders in our domain, with the largest inventory of analytical tools

Conducting Research and Developing Products for big data collection, big data analytics and better QoE

Global Presence- all our contact addresses on our website



-Operating in Two major Continents - SE Asia, Middle East, Africa and expanding further

-Global Partners for Nokia, Ericsson, P3, Teoco

- R&D with Univ of Berkley (partnered with Du Telecom) and Univ of Lousania for AI, Firmware, Data Security

Strengths & Competencies

COMPETENCIES & CAPABILITIES



FINANCIAL:

We have the necessary financial resources to exploit new and emerging businesses, as well as investing in tools/equipment, as we have already done.



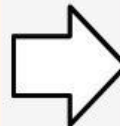
ASSETS:

Today, we have one of the largest inventory of analytical tools and software even by global standards. This is something even companies much larger than us have not been able to achieve.



QUALITY OF SERVICE:

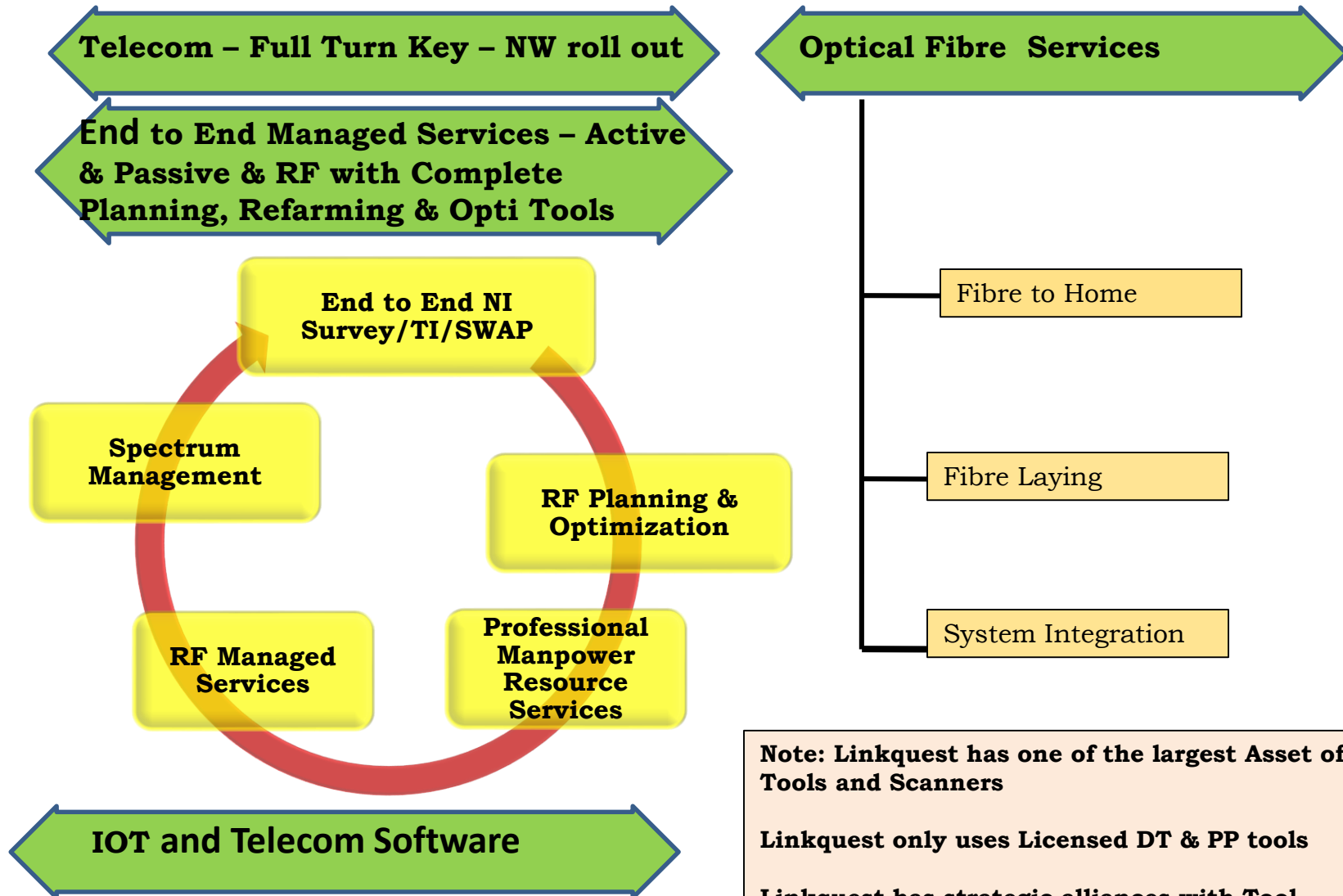
At some point or the other during our operations, our customers have highlighted their satisfaction with our delivery and team capabilities. This level of service is adhered to in all the countries we operate in.



STRATEGIC ALLIANCES:

We pride ourselves in the many strong relationships we have with our stakeholders, enabling us to provide a certain quality of service and troubleshoot problems much quicker. All our customers have benefited from the value we add and our expertise.

Our Broad Range of Services



Note: Linkquest has one of the largest Asset of Tools and Scanners

Linkquest only uses Licensed DT & PP tools

Linkquest has strategic alliances with Tool Providers like DATAx and Ascom



Hierarchy and Certifications



Org Chart
Thailand



MyanmarOrg
Chart

Certifications

Quality Management System of
LINKQUEST TELECOM LIMITED



Address : G- 25, Ground Floor, Sector -3, Noida - 201 301 (U.P.) INDIA

has been assessed and found in compliance
with requirements of

ISO 9001:2008
(Quality Management System)

(Covering the Following activities :
Providing Services for Telecom & OPEX (Optical Fiber) Network Consultancy,
Planning, Designing, Implementing, Optimizing, Auditing, System Integration,
Maintenance, Training, Repairing, Network Access & Passive Infra (O & M),
Trouble Shooting & Solutions Providing of RAN Access & Core Telecom Handset and
Designing & Providing Software Solution for the Telecom Domain

Certificate No. CQ - 1181
1st Surveillance Date Due on 22/06/2018 Date of Initial Registration 22/06/2013
2nd Surveillance Date Due on 21/06/2017 Date of certificate expiry 20/06/2019
Subject to the company maintaining its system to the required standard





Managing Director
PSA Quality Certification Ltd.
2nd Floor, Phase 1, Sector 15, Gurgaon, Haryana - 122 002 (U.P.) India
Email: psa@psacertification.com, www.psacertification.com



Certificate of Registration
LINKQUEST TELECOM LTD.

ADDRESS: G-25, GROUND FLOOR, SECTOR-03, NOIDA-201301, U.P. (INDIA)
QA CERTIFICATION SERVICES PVT. LTD.

ISO 9001:2008 & other management system of the client organization has been certified and found to be in accordance with the requirements of standard standard below.

OHSAS 18001:2007

PROVIDING SERVICES FOR TELECOM NETWORK CONSULTANCY, PLANNING,
DESIGNING, IMPLEMENTING, OPTIMIZING, AUDITING, SYSTEM
INTEGRATION, MAINTENANCE AND REPAIRING & TRAINING.

Certificate No. - O-12.07.002

This certificate was issued in accordance with the ISO Certification Services Pvt. Ltd. auditing and certification procedures and it remains valid subject to annual surveillance audits.

Certificate Issue Date : 12th September 2012 Certificate Expiry Date : 11th September 2015
Date of Initial Registration : 10th September 2012 Certificate Expiry Date : 3 Years

For more information regarding the scope of certification, contact 020 800 0000 or visit our website for details. For the requirements, visit our website. To check the certificate validity please Refer Web: www.jas-anz.com or call our global numbers.



M500071200






Certificate of Registration
LINKQUEST TELECOM LTD.

ADDRESS: G-25, GROUND FLOOR, SECTOR-03, NOIDA-201301, U.P. (INDIA)
QA CERTIFICATION SERVICES PVT. LTD.

ISO 14001:2004

PROVIDING SERVICES FOR TELECOM NETWORK CONSULTANCY, PLANNING,
DESIGNING, IMPLEMENTING, OPTIMIZING, AUDITING, SYSTEM
INTEGRATION, MAINTENANCE AND REPAIRING & TRAINING.

Certificate No. - T2002012E20F990

This certificate was issued in accordance with the ISO Certification Services Pvt. Ltd. auditing and certification procedures and it remains valid subject to annual surveillance audits.

Certificate Issue Date : 14th September 2012 Certificate Expiry Date : 13th September 2015
Date of Initial Registration : 10th September 2012 Certificate Expiry Date : 3 Years

For more information regarding the scope of certification, contact 020 800 0000 or visit our website for details. For the requirements, visit our website. To check the certificate validity please Refer Web: www.jas-anz.com or call our global numbers.



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Present Projects – in Thailand



Ericsson – Region Bangkok & Kanchanapuri

TDD 2300 MHZ Network Drive and Optimization of Single Sites and Clusters for DTAC

FDD – 2G/3G/4G Drive and Optimization of Single Sites for DTAC

- Started in Oct 2018 > 700 Sites already allocated
- To start TI also in Bangkok
- Being considered for other major end to end MS projects

Major achievements



Middle East



Middle East

Myanmar & Vietnam

- *500+ BTS and 4G sites for MYTEL
- * RF cluster drives & benchmarking for >40000Kms for MYTEL(5400 sites)
- * Doing Grid Pwer connection, colocation , DG services and overhauling for IGT , Apollo,Edotco
- * Providing RF tools on rental to Ericsson ASPs

India



India - Presence

Africa



Africa

Highlights of achievements

Nearly 1 Million Sites Done Globally in TI and NPO including IBS Small Cell Spectrum Refarming etc

Certificates of Appreciation from Nokia and Ericsson



Certificate from
Nokia



Certificate from
Ericsson

POA for OEMs



Aim and Objective

- To be a Total Service Provider – End to End Services
- To perform TI & RF and other activities like OFC for BMA, North & North East
- Be a long Term Partner in end to end MS and Resource Provisioning
- Have long term objective to train more teams and deploy for AIS, DTAC, TRUE MOVE
- To take part in high end activities like Network Optimization and Spectrum Refarming- LQ has Major Technology Partnerships
- To Provide high end Automation and higher end services in emerging Technologies like 5G

Others High End Value Added Services

1. Crowd Sourcing Solutions
2. Drive Test Tool Platform with Infovista – Provisioning on need base
3. Partnerships with DATA X and Teoco for Network Optimization and Spectrum Refarming

Why Linkquest

- Most Trusted Partner for Ericsson and Nokia in the countries where it operates.
- Partner of choice for Nokia and Ericson for challenging Merger projects including one under deployment.
- Largest repository of Top of the notch Drive Test Solutions from worlds leading TEMS.
- Only partner to have dedicated team of engineers for Post processing and report generation of Drive Test supporting globally
- Highly experienced Benchmarking services Company with deep technical expertise and global alliances.



We Look Forward to a Trusted
and long term association